



European Union

European Regional
Development Fund



Department for
International Trade



SME International Growth Project Inward Mission Programme 2017-18

The West Midlands SME International Growth Project is hosting a series of events where overseas market representatives will be visiting the West Midlands connecting local businesses to global opportunities...

Winning Business in Latin American and Caribbean Markets

4th July 2017, Birmingham Chamber of Commerce, 09:30-17:00 – www.latinamericanmeetings.eventbrite.co.uk

Meet the market expert with export advisers from Colombia and Chile (also covering Peru) and the Department for International Trade's (DIT) Director for Central America and the Caribbean covering Brazil, Barbados, Costa Rica, Cuba, Dominican Republic, Ecuador, Jamaica Panama, Trinidad and Tobago and Venezuela.

Gulf Markets Tour (Kuwait, Saudi Arabia, Qatar, UAE, Bahrain)

19th September 2017, National Brewery Centre, Burton on Trent, 09:30-16:00 – www.doingbizingulf.eventbrite.co.uk

Panel discussions and presentations followed by 1:1s. Senior staff from DIT and export advisers in the region plus Middle East Economic Digest.

Trading with the EU Now and Post Brexit

28th September 2017, Wolverhampton Racecourse, 08:30-14:00 – Email info@tradewm.co.uk to register your interest

A workshop with DIT and market expert presentations and a chance to have 1:1 meetings via Skype with a number of overseas DIT and delivery partner staff in various EU markets. Targeting exporters and would-be exporters in the advanced manufacturing (especially aerospace and automotive) and construction sectors in particular.

Export Forum with British Home Enhancement Trade Association (BHETA)

11th October 2017, Austin Court, Birmingham, 09:30-16:00 – Email info@tradewm.co.uk to register your interest

Targeting BHETA members and new to export companies in homeware, gardenware and DIY manufacturing and supply. Find out more about exporting; hear from successful exporters about their experience; meet market experts and potentially buyers from Central and Eastern EU markets.